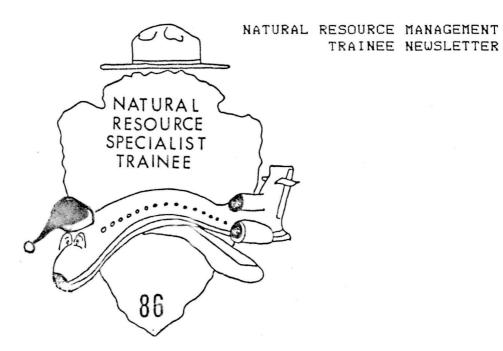
JANUARY-MARCH, 1985



We constantly change the world, even by our inaction. Therefore, let us change it responsibly.

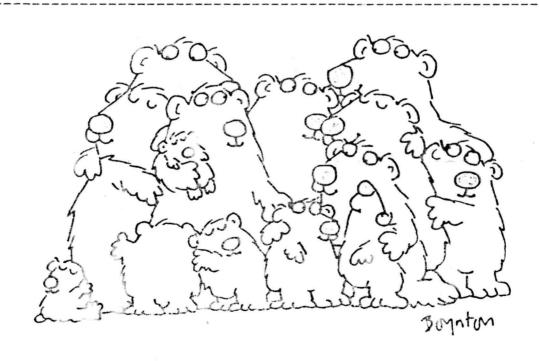
B. Franklin

JANUARY

Sun	Mon							
			Happy New		3	4		
5	6	7		B-Day!	10			
12	13	14	15	16	17	18		
	20 B-Day! _Mac		22	23	24	25		
26	27	28	29	30	31			
FEBRUARY								
Sun	Mon	Tue	Wed	Thu	Fri	Sat		
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2	. 3	4	5	6	7	8		
9	10	11	12	13	14	15		
	B-Day! _Doug							
16	17 Presiden		B-Day!	20 rce Mgt.	21 - Clemson	22 U.*****		
	_Day		_Steve	 27				
23	24 ******	25 ecreation	26 Socialog		28	******		

PatJim & Mark_Vidal								

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			9			1 ******
2	3			6		
		B-Day!		B-Day!		******
9	10	11	12	13	14	15
****** B-Day! Brian_	********C	onflict Re	esclution	- Clemsor	1 U.****	*******
16	17	18	19	20	21	22
						3
23	24	25	26	27	28	29
		B-Day! Janis			,	
30	31					



THE STAFF OF THE TRAINER NEW SLETTER WANT TO WISH YOU THE HAPPIEST OF HOLITAYS!

TRAINEE ANNOUNCEMENTS

Since the slide show at Carlsbad was such a hit, another has been scheduled for our course at Clemson in January. This however, please bring shots of your training or destination The parks. rules remain the same - Try to limit the number of slides you bring to a maximum of 40 per person. Also please identify your slides if you want to swap duplicates or make prints for donation to the scrapbook. Talk with Mark if you have questions.

George Oviatt has information on an alternative database management system

AND YES

I MISSED
YOU, HONEY

I DIDN'T GET
THE CONTRACT.

THE CONTRACT.

TOWELS

TOWELS

called PFS file/report. He considers it a somewhat friendlier system than DBASE III at a cost of \$160. George has also located a computer carrying case (catalog #68615) that is a perfect fit for the Televideo. It can be obtained from: The Drawing Board, Greenwoods Industrial Park, P.O. Box 2995, Hartford, CT 06104-2995. The cost is \$69.95. You can contact George with questions on these items.

There were some questions at Davis on how to set up the Star Radix printer to print in near letter quality (NLQ) print. Instructions to do this are in the Radix Users Manual (p. 60). Briefly, you load your Televideo GWBasic disk. Type in Basic at the A>. This gets you into the Basic programming mode. You then type in the following program:

10 LPRINT CHR\$(27) "B" CHR\$(4); 20 END run

After you type and enter 'run' you should hear the printer make a carriage return. This means it has made the conversion over to NLQ print. Type in 'system' and you will exit the Basic programming mode. Now anything you print will be in NLQ type. To return to the standard print, simply turn off the printer and turn it back on. The printer will revert back to the standard print.

As always, Mac will graciously accept dónations to the scrapbook. Anything that can be affixed to a piece of paper is acceptable and would be greatly appreciated!

PROFESSIONAL ANNOUNCEMENTS

Chris Baumann wanted to share a source of correspondence training available through EPA. Information is available through:

Register

Air Pollution Training Institute Environmental Research Center, MD 17 Research Triangle Park, NC 27711

One particular correspondence course that looks good is: "Diagnosing Vegetation Injury Caused by Air Pollution." An EPA handbook by the same title (Stock # 005-003-000882) is available for \$8.75 from:

Superintendent of documents US GPO Washington, DC 20402

Meetings of Interest.

- 19-20 Feb. Eastern Black Bear Workshop. Location: see below.
- 21-25 Feb. 7th International Conference on Bear Research and Management. Cascades Meeting Center, Williamsburg, Virginia. For information on either meeting, contact: Dr. Michael R. Vaughn, Department of Fisheries and Wildlife Sciences, 148 Cheathham Hall VPI & SU, Blacksburg, VA 24061. Phone: 703/961-5046.
- 22-29 Jun. XIX Intl. Ornithological Congress, Ottawa, Ontario, Canada. (Sec.-Genl. Henri Ouellet, Natl. Mus. of Natural Science, Ottawa, Ont., Canada K1A OM8.)
- 10-16 Aug. IV Intl. Congress of Ecol., Syracuse, NY. (Professor Frank B. Golley, INTECOL, Institute of Ecol., U. of Georgia, Athens, GA 30602.)

Here is an inspirational memo Meg picked up at Delaware Water Gap. It seems appropriate in light of our upcoming training in public relations and conflict resolution.

Memorandum

To: FWP/HEP Coordinators, Mid-Atlantic Region

From: Regional FWP/HEP Manager, Mid-Atlantic Region

Subject: Enhancing Interpersonal Skills

Human behavior plays a significant role in a coordinator's mission, and it has a lot to do with the success or failure of a program.

A coordinator must be able to sell ideas - and selling ideas is nothing but winning people to one's way of thinking. To do this, coordinators must get along, gain respect, and influence people with whom they come in contact in their everyday work.

The following is a list of what I hope are helpful suggestions on how to enhance interpersonal skills:

- 1. Make people like you.
- 2. Win people to your way of thinking.
- 3. Change people without arousing resentment.
- 4. Develop a "can do" attitude and seek people who can help instead of those who find reasons for not acting.
- Don't fear problems. Meet them analytically and professionally. Without problems there is no challenge, no creativity.
- 6. If you show enthusiasm and ingenuity for finding solutions to problems, you inspire your associates to do likewise.
- 7. When negotiating, try to find an area of agreement. Compromising or splitting the difference is the fundamental tactic of negotiation.
- 8. Try to be problem-centered instead of self-centered or person-centered.
- Neutralize personality conflicts which can creep and expand into destructive situations.
- 10. Concentrate on success. Thinking or showing that you are an innocent victim of inefficiencies, prejudices, and poor management of those around you will work against you and the program.

- 1. Don't underestimate other people.
- 12. Try to avoid negative manifestations (don't be a constant complainer).
- 13. Motivate and encourage people.
- 14. Everyone encounters frustrations in life release yours harmlessly.
- 15. Don't let emotions control you. Try to maintain a state of relaxed productivity.
- 16. Beware of the rumor mill.
- 17. React to criticism and hostility with self-questioning, review, restatement, and perhaps readjustments.
- 18. If you goof, admit it. No one is perfect.
- 19. A candid appraisal of your prejudices will diminish their influence, everyone has them don't let them control you.

... And a final word from Bob Cook:

You can do a lot of observing just by lookin'

Yogi Berra

Remember: If you have anything you would like to have included in the newsletter, please send it to:

Mac Brock P.O. Box 554 Volcano, HI 96785

Our courteous staff will take your suggestions into consideration and include them in the next newsletter. Thanks!

